

**John Hore**

Navigant Economics (formerly Chicago Partners)  
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**EDUCATION**

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**THE UNIVERSITY OF WISCONSIN – MADISON**

Ph.D.

Madison, Wisconsin

December 2008

- Fields of Interest: Labor Economics, Public Economics, Applied Microeconomics
- Dissertation Title: Four Essays on the Labor Supply of Married Women
- Dissertation Committee: John Kennan (Chair), James Walker, Salvador Navarro

**THE UNIVERSITY OF WISCONSIN – MADISON**

M.S. Economics

Madison, Wisconsin

December 2005

**UNIVERSITY COLLEGE DUBLIN**

M.A. in Economics, first class honors

Dublin, Ireland

October 2000

**UNIVERSITY COLLEGE DUBLIN**

BA in Economics and Mathematics, first class honors

Dublin, Ireland

October 1999

**EXPERIENCE**

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**NAVIGANT ECONOMICS (formerly CHICAGO PARTNERS)**

Associate Director

Chicago, Illinois and Washington, DC

September 2008-Present

- Worked on a variety of antitrust cases, directly supporting expert witnesses, lawyers and managing directors. Formulated econometric models to estimate demand and supply schedules, market elasticities, and damages. Estimating these models involved coordinating efforts with other team members as well as extensive coding and database management using Stata, SAS and Excel. Other experience includes performing discount attribution tests of allegedly anti-competitive deals, conducting targeted literature reviews, assisting in the drafting of expert reports, and coordinating research staff in support of studies.

**JOHNS HOPKINS UNIVERSITY**

Instructor

Washington, DC

Summer 2012

- Instructor for Microeconometrics course in the Master of Science in Applied Economics program.

**ECONOMIC AND SOCIAL RESEARCH INSTITUTE**

Research Assistant

Dublin, Ireland

September 2000 – July 2002

- Worked as part of the Institute's short- and medium-term forecasting teams. Performed data preparation, analysis and presentations for the Energy Policy Research Center and also managed the ESRI databank.

**SELECTED CONSULTING EXPERIENCE**

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- **Insignia Systems vs. News America Marketing.** Conducted an extensive review of the damages framework, highlighting theoretical and practical limitations of the time series methodology employed. Analyzed invoice data to estimate price premium regressions, construct but-for metrics, and decomposed pricing patterns over time.

- **Valassis Communications vs. News America Marketing.** Reviewed and critiqued damages model, which involved estimating price elasticity of demand, market shares, revenues and sales. Developed alternative damages model, estimated Lerner Indices, and decomposed market share data over time.
- **Advanced Micro Devices vs. Intel.** Performed discount attribution tests of numerous allegedly below-cost pricing deals. Analyzed data and discovery materials to summarize the evolution of relationships with large OEMs.
- **Retractable Technologies Inc. vs. Becton, Dickenson and Company.** Analyzed contract structures, sales and cost data to determine whether contracting practices foreclosed an equally efficient competitor. Determined the range of purchase shares that hospitals could profitably switch away from existing GPO contracts.
- **State of New Hampshire vs. Hess Corporation et al.** (*and related MTBE litigation*). Investigated whether ethanol was an economically viable substitute for MTBE in gasoline and whether a single refiner-marketer could, acting unilaterally, have profitably adopted ethanol. Analyzed cost differentials, distribution systems, and the competitive structure of the refining and retail gasoline markets. Developed a model to estimate refiner market shares of gasoline deliveries to affected geographic locations.
- **Datel vs. Microsoft.** Performed a survey of the economic and legal literature addressing the strength of linkages between equipment markets and aftermarket and the conditions necessary for antitrust harm in aftermarket.
- **Apotex vs. Cephalon et al.** Formulated and estimated damages model based on monopolization and pay-for-delay settlements in generic drug market. Estimated cross-price elasticities to determine the degree of substitutability between supposed therapeutic substitute drugs.
- **Tennis Channel vs. Comcast.** Estimated a model of discrimination based on relative channel placement. Analyzed market data on MVPD carriage decisions and channel positioning.

## **PUBLICATIONS AND WORKING PAPERS**

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- “Labor Market Effects of the Exxon Valdez Oil Spill,” with William J. Carrington, *The B.E. Journal of Economic Analysis & Policy*, Volume 11, Issue 1 (Topics), Article 63, October 2011.
- “Preferences or Prices? Explaining Variation in Female Labor Supply.” Current version August 2010.
- “The Effect of Child Support Guidelines on the Labor Supply of Mothers,” with Hugette Sun. Current version, January 2010.
- “Medium Term Review 2001-2007,” with David Duffy, John Fitz Gerald, Ide Kearney and Conall MacCoille. Economic and Social Research Institute, Dublin, 2001.
- “ESRI Quarterly Economic Commentary,” with Daniel McCoy, David Duffy and Conall MacCoille. Published Winter 2000, Spring 2001, Summer 2001, Autumn 2001, Winter 2001, Spring 2002, Summer 2002 and Autumn 2002.
- “Wage Determination in Economies in Transition: Ireland, Spain and Portugal,” with John Fitz Gerald. *ESRI Working Paper No. 141*, December 2001.

## **HONORS AND AWARDS**

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| • UW-Madison Capstone Ph.D. Teaching Award winner                        | 2008       |
| • UW-Madison College of Letters and Sciences Teaching Fellow             | 2007-2008  |
| • UW-Madison, Anna Morris Ely Teaching Assistant Scholarship             | 2004, 2006 |
| • University College Dublin, Department of Economics, Lynch-Meenan Medal | 2000       |
| • University College Dublin, Academic Scholarships                       | 1997-2000  |

## **TECHNICAL SKILLS**

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- Stata, SAS, Fortran, LaTeX.